



**Frank Water Projects**

**Report and unaudited financial statements**

**30 September 2020  
(18 month financial year)**

**Charity no: 1121273  
Company no: 05580994**


**FRANK WATER PROJECTS**

**FINANCIAL STATEMENTS**

**30 SEPTEMBER 2020**

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We're incredibly proud of what Frank Water has achieved over the last 18 months. Against a challenging and rapidly-changing landscape, we adapted our approach to ensure minimal interruption to our life-saving work, providing a water-secure future for nearly 24,000 people in India and Nepal. At the same time, we've inspired significant funding from diverse sources, built new, long-term partnerships and made changes to our structure that will help us grow and thrive into the future.

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### **Objects**

To enhance international public health by the provision of safe water, including supporting safe water projects throughout the world.

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### **Aims and intended impact**

**Our vision** is of a future where everyone, everywhere has access to resilient water resources for generations to come.

**Our mission** is to alleviate global water poverty, enhance health, and protect the natural environment by improving the way that people understand and use water, with a focus on those most in need.

Frank Water is committed to improving the health and wellbeing of some of the hardest to reach people within some of the world's poorest communities, through ensuring sustainable access to water, within an holistic water, sanitation and hygiene education (WASH) programme.

Frank Water's WASH Programmes provide technical and financial support with the aim of improving equitable access to safely managed water and sanitation services. To ensure the sustainability of the water services we support, our WASH Programmes also invest in developing and implementing water resources management approaches at community, water catchment and policy levels.

Frank Water believes that improving access to water and sanitation services is most effectively and sustainably achieved through a systems approach. The systems approach recognises that barriers and solutions to WASH service access involve multiple actors and requires interventions across a number of key areas. These areas are often referred to as the "Building Blocks" of the systems approach, and include; policy & legislation, institutional structures,

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regulation and accountability, finance, planning, monitoring & learning and infrastructure development.

Our overseas partners and field staff are embedded in the communities they support. This enables us to share skills and knowledge with existing changemakers within each community. Having these people 'on the ground' allows us to better understand the complex stories of marginalisation behind water poverty and insecurity and enables us to design and deliver strategies that adapt to fit different scenarios. This provides a template from which we can scale up our different approaches.

Working with local partner NGOs and international research partners we develop emergent, adaptive, open source models and approaches, which we advocate to larger agencies and the government, dramatically leveraging our impact.

The Trustees have considered the Charity Commission's guidance on public benefit when reviewing its aims and objectives, and when planning its future activities.

In line with guidance from the Charity Commission, the Trustees are satisfied that Frank Water continues to have significant charitable purpose, and delivers very tangible public benefit as listed below:

- In 2019-20, we continued to work on WASH programmes in four different states of India, as well as a further programme in the Kathmandu valley of Nepal. We reached a further 23,792 people across 70 communities, as well as continuing work across a number of communities that we've supported over recent years. This takes our total reach to 617 communities and 426,459 people over 15 years.
- We responded to the COVID-19 pandemic with a public appeal which supported over 11,000 people to directly access hygiene materials such as masks and health kits, as well as broadcasting health messaging to an estimated 100,000 people in 4 cities in Nepal.
- We successfully completed our 3 year WASH Basins project with Arup, exceeding the project's initial goals in terms of number of people directly reached and additionally creating ongoing impact by developing innovations such as the WASH Basins toolkit and app.
- We worked with Arup to develop a Technical Feasibility Assessment tool, which can be used across water supply projects in our own programmes and those of our peers. We are currently using this toolkit to create a mobile app and will launch this widely in 2021.
- We became members of the GW4 Water Security Alliance of 4 leading UK universities and are now members of a targeted steering group looking at gaps in research relating to water management in developing countries.
- We were nominated as one of the '30 most inspiring digital innovations of 2020' for our mobile app and were nominated in two categories of the Better Society Awards 2020.
- We deepened our understanding and engagement by adopting a systems thinking approach to our work and collaborating with peer organisations who, like us, aim to engage governments to change the system that keeps many millions of people locked in water poverty.

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- We worked with local governments to access funding for WASH infrastructure such as toilets, wells, ponds and dams - leveraging £340,000 across our programme.
- We piloted our new UK Education Programme through delivery of 'Water for the World' - a series of interactive workshops for schools. These were offered to KS2 students across 6 Bristol/South Gloucestershire schools over the course of March 2020, to tie in with World Water Day and National Science Week. We had planned to directly benefit nearly 500 children, and indirectly a further 2,400 children but they were cut short due to COVID-19, nevertheless we managed to deliver into 3 schools, reaching 223 pupils.
- Through our trading subsidiary (Frank Water CIC) we delivered our festival refill service at 15 UK festivals - our biggest lineup so far, where 182 volunteers filled 311 volunteer opportunities and served 169,152 refills of filtered, chilled water. Supporting conscious consumption of water in the most environmentally sustainable way, potentially saving that many single-use bottles from landfill whilst spreading the word about our global water challenges.



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### **Overseas WASH Programmes**

#### **COVID-19 Response Programmes in India and Nepal**

In response to the global COVID-19 pandemic, we launched a public appeal and responded immediately to the needs of vulnerable communities in India and Nepal. In total, we reached just over 11,000 people directly with hygiene materials and PPE (Personal Protective Equipment) and approximately 100,000 people with our health messaging.

India: July - September 2020

Total people reached for COVID-19 response in India: 6,562 people in 1,462 households in 22 villages.

Over the three months that we ran this project, we provided support to 22 villages that Frank Water has previously supported with our local partner, Samerth Charitable Trust.. These villages are located across 5 Gram Panchayats (Village Councils) in Kabirdham District, Chhattisgarh. In Kabirdham, 65% of the inhabitants are Baiga who are classed by the Government of India as a Particularly Vulnerable Tribal Group. A large number of migrant workers were returning to the region due to the countrywide lockdown which had stopped them working. These workers were initially quarantined and then reunited with family.

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The programme focussed on not only providing emergency hygiene supplies to those who would not have been able to afford to buy them and were suffering from loss of income due to the national lockdown, but also on raising awareness of the importance of handwashing with soap to reduce the spread of coronavirus. Habitual handwashing is a key message that we encourage across all projects, to strengthen long term behavioural change. This additional hygiene training will only serve to consolidate our work within these communities.

Key Impacts of this programme:

- We planned to print and distribute 2,500 information, education and communication materials, but were in fact able to distribute 7,400 leaflets and 1,050 posters created in the local language.
- We distributed 1,000 packages of hygiene materials at a community and household level. Each package contained 5 reusable face masks, 5 bath soaps and laundry powder.
- We established hand washing stations at places where people were employed through the Mahatma Gandhi National Rural Employment Guarantee Act (MNREGA) and in the community such as at ration distribution centres, community meeting buildings, health centres, Aanganwadi (nurseries) and schools.
- We equipped handwashing stations with necessary handwash, sanitizer and face masks.
- We supported three regional quarantine centres with necessary handwash, sanitizer, bath soap, laundry soap, toothpaste, body oil and reusable face masks.
- We saw an increase in awareness of hand washing and self-hygiene thanks to training and information delivered at household level.
- Community mobilisers conducted an awareness campaign in 22 villages. They contacted all 1,462 households across the 5 Panchayats. In each village handwashing demonstrations and activities were conducted for children.
- Community mobilisers provided 1,358 individual households (93% of our target audience) with training in Menstrual Hygiene Management (MHM). The majority of the participants were women and young girls.

Nepal: March - July 2020

Total people reached for COVID-19 response in Nepal: 4,444 people in 3 government managed quarantine centres and approximately 100,000 across 2 cities (Birgani and Kalaiya).

In direct response to this pandemic the world is facing, Frank Water worked with our NGO partner 'Lumanti Support Group for Shelter' on an emergency project to ensure essential WASH provision in Nepal during the COVID-19 crisis. We ensured, where possible, that the Global WASH Cluster technical recommendations for COVID-19 Response in Health Care were implemented.



We launched the project with three key objectives: to support 1,500 vulnerable families during the COVID-19 pandemic, to strengthen the response in government-run quarantine centres, and to share hygiene information with the community.

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Key Impacts of this programme:

- Provision of emergency WASH materials

We were able to fund provision of safe, bottled drinking water in informal settlements and core settlements. This emergency provision provided 1,566 households with access to water for handwashing, drinking and cleaning cooking utensils. This amounts to over 4,000 people. Additionally, in one community, Kathmandu Balaju, a water tank and refills of safe drinking water have been provided.

Due to the fast-changing response to the pandemic, Frank Water changed its objectives around supplying soap; the soap had already been distributed alongside food provisions by the time the project started. However, there was a great need for toilets in the government quarantine centre in Kirtipur and so the budget for soap was re-allocated to funding four temporary shared toilets, benefitting over 200 people who were staying there at the time. We were pleased to be able to adapt so quickly to a rapidly changing situation.

- Strengthening Government Infection Prevention and Control in Health Care Facilities

WASH materials such as 160 buckets, 160 mugs, and 160 towels have been provided in 3 quarantine centres in Kirtipur, Mahalaxmi and Godavari (Kathmandu and Lalitpur districts). The centres have individual washing units and sanitation facilities, helping prevent the spread of the virus. Communities as well as local authorities are overwhelmed by this support which is really needed in the present situation. All the materials are being well used by the government and communities in the quarantine centers.

- Sharing information

Information dissemination in local languages seems to have made a significant impact in the communities. Hygiene messaging was promoted in local languages via radio, loudspeakers (due to social distancing) and on Facebook.. The awareness campaign focussed on the prevention and reduction of COVID-19 infection risk. It is estimated that more than one hundred thousand people have listened to, or watched the messages. The messages were posted on Facebook in local languages - Newari and Nepali (focusing on the Lalitpur Community) and Tharu (Western part of Nepal, Kohalpur). Similarly, in two cities, Birganj and Kalaiya, Public Service Announcements were broadcast on the radio in the local language, Bhojpuri. The announcements played more than 10 times a day, reassuring the public on how to maintain safety measures.

In addition to this, COVID-19 awareness training was organized for the key leaders and community volunteers of 4 cities: Birgunj, Kalaiya, Kohalpur, and Ratnanagar. For this activity we worked with staff from The Nepal Red Cross Society and discussed the importance of WASH - using masks, sanitizers and hand washing. Participants all said that the orientation went well and that they felt more confident in sharing information about how to stop the spread of COVID-19. A total of 244 people (women leaders, community leaders and youth) received the training.

2019-20 Substantive Overseas WASH Programmes in India & Nepal

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Andhra Pradesh, India

Total number of people reached: 1,647

#### **Overview**

Remote tribal communities in 10 habitations of Srikakulam district of Andhra Pradesh, India, benefited from our work in 2019-20. In total 1,647 men, women and children benefited from improved water supply, better understanding of hygiene and greater access to toilets - these are some of the poorest, most marginalised people in India, if not the world.



**Water:** Establishing water user committees, training their members and community planning activities have all helped mobilise the people and resources needed to create 10 new water supply systems. These systems consist of 4 overhead tanks (OHT) and 6 manual handpumps. The OHTs were built in larger communities, where substantial amounts of water was required. An OHT provides increased storage capacity, which enables a more constant flow of water during high demand periods of the day or during dryer periods of the year.

As stated above, 1,647 people have benefited from these improved water supply systems who would previously spend an average of two hours of their productive time fetching water from alternative sources. Collectively, this works out at roughly 72 hours per day spent collecting water! Additionally, the water did not meet the Bureau of India Standard (BIS) due to physical and biological contamination - the new water systems have been tested for quality and meet all BIS requirements.

**Sanitation:** In total 36 families (9% of targeted families - close to our stated aim of a 10% increase) have raised applications to the Indian government's 'Clean India Campaign' to fund toilets. All of these families have received approvals and funding and have constructed toilets during the project period. A further 75 families have raised applications with support from this project and are waiting for approval. Once these toilets are in place, the entire community will have a toilet available at their house - it is worth noting that the health benefits to communities where all households have toilets and stop open defecation, are significantly greater than those where open defecation continues, even amongst only a small number of households.

**Hygiene:** 90% of target communities have improved awareness around hygiene and this has improved the sanitary conditions around homes and the community at large. We ensured that there was at least one person from each family participating in awareness meetings and that lessons learnt were followed up on with continual education.

In total 555 people have attended awareness meetings in the 10 villages. Among them 253 (46%) were women, 249 (45%) men and 53 (9%) children.



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#### Madhya Pradesh (MP), India

Total number of people reached: 1,008

#### **Overview**

In MP, high levels of fluoride eventually cause skeletal fluorosis, characterised by skeletal deformities. Sufferers are faced with a lifetime of pain. Fluorosis has no known cure but is easily prevented by drinking safe, clean water. Fluorosis is pervasive in MP, where the inhabitants largely rely on groundwater. Our study of 7 villages (3,332 people) conducted in 2014, found that 24% of inhabitants were affected by dental and skeletal fluorosis.



This project focussed on providing access to safe, fluoride-free water and hygiene education to three communities and increasing groundwater recharge based on the Integrated Water Resource Management (IWRM) approach. The project included advocacy at local level for the adoption of the IWRM approach under the ongoing government schemes.

**Water:** Groundwater recharge pilots based on hydrogeological studies were carried out, along with WASH awareness and implementation of community-based water supply systems in the 3 communities. The recharge pilot dug recharge pits to strategically capture rainwater that would otherwise have flowed away from the watershed. In addition, village water security plans were prepared for 4 more villages which develop and implement community-based fluorosis mitigation plans e.g identifying and choosing water sources that are high in fluoride.. WSPs are detailed plans concerning water infrastructure, which include designed and costed assets, with locations for installation, estimated timelines and service providers for delivery.

We had initially planned to work in the three communities of Logarpura (30 households, 160 people), New Pura (32 households, 190 people) and Jamniajhiri (35 households, 220 people) with a total population of 570 individuals. However, when the project started, it was decided that it was not yet feasible to work in Logarpura village and this village was replaced by the much larger village of Banjari (95 households, 464 people). The communities of Jamniajhiri and New Pura also increased slightly, taking into account outlying houses that were not originally counted.

**In total the number of direct beneficiaries across all three communities increased to 193HH/ 1,008 individuals.**

**Sanitation:** Our teams developed messaging and held meetings to discuss the Government of India's Clean India Campaign (CIC) and the drive to make India Open Defecation (OD) free. The CIC allocates £1,200 to any household that applies to build a new household toilet. Officials from the CIC certify the quality of the toilet infrastructure before final payments are allocated to ensure quality. Through the CIC funding, over 500,000 villages in India have been declared OD free since 2014.

OD is prevalent in large parts of MP and sanitation is a key focus of our work in Dhar. A total of 385 applications were submitted through the gram panchayat (village council) for toilet

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construction. These applications were accepted by the concerned government official, which means that they will be sanctioned on a priority basis to these villages and will be built by the communities but funded by the government in 2021 - benefiting over 1,000 people.

**Hygiene:** The Integrated Child Development Services (ICDS) and the Primary Health Care Centres (PHCs) were engaged by our teams to deliver training to 164 Accredited Social Health Activist (ASHA) and ANM (midwifery) workers (representing 34 villages). Training covered personal hygiene, chlorination of wells, and water quality monitoring. Health camps were organised by the Health Department in our villages to identify fluoride affected individuals and to provide food supplements such as vitamin and calcium tablets.

Eastern Ghats, Andhra Pradesh, India

Total number of people reached: 4,325 (with hygiene education and support for toilet building)

#### Overview

Frank Water has been working in this mountainous region with our NGO partner VJNNS since 2014. Since then, we've implemented 17 Gravity Fed Water Supply Systems (GFWSS) with VJNNS, which have provided more than 4,300 people with access to safe drinking water. All of these people have additionally been provided with education about hygiene and sanitation.



Our work has also included building capacity within the team at VJNNS, and advocacy at a district and state level. This work has leveraged additional funding from both a top Indian IT firm and local government, allowing over 100 additional water systems to be built, further amplifying the impact of our work in the region. Despite the large number of villages supported over the years, long-term behaviour change in communities in relation to sanitation and hygiene has been slow.

Access to water for key community buildings such as schools remained inadequate, or in the case of some villages that Frank Water was not originally supporting, non-existent.

In July 2019, Frank Water launched a new project to address these issues; to ensure that hygiene training supports behaviour change and that children have access to water throughout their school day and that they are able to use the toilet and wash their hands effectively. 22 schools were initially identified as needing support.

**Water:** 22 schools (primary, upper primary and secondary) were initially identified as having no infrastructure in place to access available water sources and we had hoped to be able to extend the community water supply to these schools.

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However it was discovered after feasibility studies were conducted, that 4 of the proposed schools did not have any kind of water source in the community. Without access to a hand pump or government supply, an extension to the school would not be possible. These communities require much greater intervention and their details recorded for future projects in the region.

In the 18 schools that were selected for implementation, all teachers were made aware of the project objectives, the WASH area setting and the importance of having a construction committee to monitor the project.

Out of the 18 schools where implementation was feasible, 4 schools were provided with water by providing connections to the existing resources laid from overhead tanks set up by the local government. In the remaining 14 villages, connections were made to the pipelines for community tap water previously supplied by GFWSS. 1,000 litre capacity Sintex tanks were used in each of the schools. These were linked to the available water source through pipelines and then internally connected to the school kitchen, hand wash station and toilets. Having a storage facility ensures a continuous supply of water.

By the end of 2019-20, our work had created improved access to safe water for 882 children at 18 schools and plans to create similar conditions in the remaining 4 schools identified in our baseline study.

**Sanitation:** 10 of the 18 schools had toilets already constructed under the CIC back in 2013-14; at the time it was not possible to connect them to a water supply. This year, we were able to extend water directly to these facilities. In the remaining 8 schools the toilets were supplied by the government a long time ago and are in a very poor state.

The project team decided that they will need to be replaced and are supporting the communities to apply, through the CIC, for funding for this work.

**Hygiene:** We have conducted hygiene education and training in 17 villages in the following topics: Water & GFWSS, Personal Hygiene Practices, Community Level Hygiene, Health, Sanitation, Water & Waste Management. A total of 961 households and 4,325 individuals attended the sessions.

Training was provided to various different groups and adapted to suit the needs of the participants. Some training involved the wider community; men, women and children. Other training was tailored for specific groups such as Mothers' Committees and School Committees.

From the start of the project, until coronavirus lock down restrictions came into place in the region on 22nd March 2020, project staff visited each community between 6 and 13 times (average 10.6 visits per community).

Additionally, in each of the 18 schools, washing platforms were built and three sinks for handwashing supplied. There was also an additional drinking water tap installed in each school and pipeline to the school kitchen area to ensure each school's kitchen staff, as well as pupils, benefit from the clean water.

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Chhattisgarh, India

Total number of people reached: 4,716

#### Overview

In 2019-20, we continued working with our local partner, to support thousands of indigenous tribal people to access clean, safe water and sanitation in the remote forests of the Kawardha region of Chhattisgarh. Since 2014, we have helped **leverage more than £1.54 million** from various government departments for providing access to entitlement, development and water resources in the region.



We have worked to implement the Integrated Water Resources Management (IWRM) approach for WASH; which will ultimately benefit marginalised communities suffering from drinking water scarcity. Our activities will help strengthen communities, increasing their hygiene and water use knowledge; our teams have an IWRM plan for each Gram Panchayat, whilst training local government teams on structure design. We have collaborated with local government departments to leverage their available resources (under various schemes) to implement improved access to WASH in each community.

**Water:** We held community meetings with 4,716 people from 1,610 households in 17 villages to understand the local problems around water and sanitation. We took this information and worked with each community to understand the local water balance and potential solutions to improve access to clean water.

Following an in-depth analysis of the hydrological situation in each village, we worked with local water management committees to create Water Security Plans (WSPs) for each village.

We worked with local leaders to engage their local government departments (usually the Public Health and Engineering Departments) who have the ability and authority to authorise the purchase and installation of government-funded activities such as wells, farm ponds, community ponds, check dams, stop dams, etc.

In 2019-20, we leveraged over £300,000 for instructure (such as farm ponds and well rejuvenation) from the Government of India - multiple times the cost of the project itself.

**Sanitation:** We worked with 208 different households to create and submit plans for toilet building to the government under the CIC. Under the scheme, the Government of India will pay each household £1,200 to build a toilet.

In total 1,724 people benefitted from new, government-funded household toilets. This has had a huge impact, particularly on women and young girls, and will lead to enhanced life chances and health for generations to come.

**Hygiene:** We worked with 531 households on educational workshops around health and hygiene, ensuring that improvements in water and toilet access are not lost through a lack of personal and domestic hygiene.

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Activities included:

- Hosting 17 village meetings/focus group discussions to Identify village level WASH volunteers and female volunteers to deliver MHM training.
- Delivering training sessions (for up to 45 volunteers each time) on MHM, WASH and hydrogeology.
- Delivering training sessions to build capacity around WASH for 30 participants at a time. Participants included members of School Management Committees, Participatory Rural Inquiry, Self Help Groups and frontline workers.
- Hosting meetings to identify district level 'Master Trainers' in WASH and MHM followed by training for these new Master Trainers.

Muldol Water Supply Scheme,  
Kathmandu, Nepal

Total number of people reached: 990

#### **Overview**

With our partner in Nepal, the Muldol Water Supply Scheme is built on a spring source called 'Thosne Khola', located in the village of Lakuribhanjyang. Work has progressed and the civil works are complete. The construction work included the following components:

- a storage tank at the spring source (at the base of the hill) termed as 'Collection Tank';
- excavation and restraining wall construction around the Collection Tank;
- a pump house with an electric motor to pump the water;
- main water supply pipeline to the top of the hill;
- a storage tank (at the top of the hill) for distribution, termed as 'Distribution Tank';
- a filtration unit to filter the water that will come into the storage tank at the top of the hill.



Our activities were to support the community and the government department (DWSS) in the project's first phase. We worked with our local partner to help build water supply maintenance and operation capacity in the community, set up a WASH committee to do this, developed a business plan (with input from Arup), conducted training on water quality, sanitation and hygiene and worked with community members to identify water availability issues.

Together, we enabled the community to be represented either at the ward (local) level or higher. Together with some of Arup's engineers, we inputted into the government department's plans, ensuring that the water supply scheme is sustainable, has high technical standards, is efficient and makes optimal use of resources. Frank Water and Arup's engineers

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(Hannah Bending and Steven Johnson) submitted a detailed report including recommendations for the department to follow.

**Water:** Through this project, 198 households located in the municipalities of Mahalaxmi and Godavari now have access to 100,000 litres of water closer to their homes, through a large tank provided through our work. The source of water is located at the base of the hill range on which these houses are built. Through an uplift scheme, the water from the spring source will be pumped up to the top of the hill and stored in a distribution tank. The scheme is pending inspection from the Department of Water Supply and Sewerage (DWSS). The inspection of the final works has been delayed due to COVID-19 pandemic.

A Water User Committee was formed and linked with the local government in the district. The committee will be primarily responsible for overseeing the operation and maintenance of the water supply scheme.

Filtration unit installation: In order to ensure potable water quality, a pressure filter has been installed on the main water supply pipeline that connects to the distribution tank.

**Sanitation:** We provided hygiene education sessions to 339 people in two municipalities. Training included:

- School Led Total Sanitation (SLTS) with teachers and students of the school in Lakuribhanjyang.
- Community led Total Sanitation (CLTS) with the people located in Mahalaxmi and Godavari municipalities.

Following these activities, plans are now being developed to ensure enough latrines are available and whole communities are moving towards being open defecation free.

**Hygiene:** Hygiene promotion was conducted in tandem with sanitation training. We reached 339 people with hygiene messaging through training and over 1,000 people through a street drama on hygiene practices and cleanliness conducted by folk artists.

In addition to this, we organised training on solid waste management. The participants were taught methods of compost-making and solid waste disposal practices that they can adopt.

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### **UK Programme**

Our aim here in the UK is to improve the systems and behaviours around the usage and management of water, to improve the health of people and the planet. Our UK-based activities are gathering more support and relevance as water security becomes a truly global concern. To connect our work across the globe, we have started to develop and deliver an ambitious education programme here in the UK. Using knowledge gained over 15 years of work in the WASH sector in India and Nepal, we can teach our UK audience about the importance of water, the threat of water scarcity to us all, and how we can all play a part in creating a water secure, climate resilient future.

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Over the last ten years we've engaged directly with domestic UK audiences through our CIC's activity at festivals and events and in the last four years we've developed and piloted a number of formal education based activities both in schools and at events. This year we formalised this into a structured programme.

#### **Water for the World - School-based Workshops**

Building on our previous work, 2019/20 saw the development of 'Water for the World' - a series of interactive workshops for schools. These were offered to KS2 students in 6 Bristol schools over the course of March 2020, to tie in with World Water Day and National Science Week.

Using learnings from our work in India and Nepal, our workshops teach children about the threat that water scarcity presents to all of us and how we can solve these problems. Supported by a Frank Water ambassador, a team of 26 professional Science Technology Engineering & Maths (STEM) volunteers from Bristol firms Arup and Stantec were recruited to help deliver the workshops to primary school students.

With practical demonstrations and hands-on workshops, plus additional follow-on exercises for the school, this programme offered an entire day of engaging activity, linked to the science and geography curriculum. The involvement of professional STEM volunteers gave the children the added opportunity to learn about the role of engineering in building WASH solutions, helping to broaden their horizons, raise aspirations and enhance their career-related learning.

Through this pilot programme, we expected to directly benefit nearly 500 children, and indirectly a further 2,400 children. Unfortunately, our schedule was cut short due to the Coronavirus pandemic and we were only able to complete half of the scheduled workshops. Despite this, feedback from schools was very positive and this has given us a great footing for further development of our educational tools.

#### **Water for the World - Interactive Online Learning Tool**

Much of the learning delivered through our face-to-face workshops has been developed into an online learning tool, providing real-world case studies from around the globe to help teach students aged 14-16 about the global water crisis and how this impacts local communities.

Our Water for the World quiz is the product of a one year collaboration between water management experts, environmental consultants, web developers and designers. We plan to launch the quiz in schools and online (hosted on the Frank Water website) in early 2021.

This online resource will compliment Frank Water's existing work in primary schools, enabling us to reach a larger number of teachers and young people, further spreading awareness of the importance of water security and the life-changing impact of Frank Water's work. We'll monitor this impact via web analytics. Plus, we'll provide participants with a menu of options for getting involved beyond the quiz and record related uptake and activity.

#### **2020 Online Summer School Programme in partnership with Arup and EDT**

In August 2020, we contributed to an online summer school programme delivered by the Engineering Development Trust (EDT). EDT offers young people active learning experiences in STEM-related careers, giving them the opportunity to gain knowledge and exposure that will help them make decisions about their future.

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As an existing partner of EDT, Arup developed the resources for the module and requested Frank Water's contribution of content through real-life examples of STEM requirements in development work.

This module drew on the important concepts of Integrated Water Resource Management (IWRM) and taking a systems approach to development work - both key concerns in modern development work and essential for long-term sustainability of solutions.

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### **Non-implementation developments in the Programmes Team in 2019-20**

#### **Systems Thinking & Integrated Water Resources Management (IWRM)**

Throughout 2019-20, we deepened our understanding and engagement with a systems thinking approach to water and sanitation, This was inspired by both our ongoing work with strategic partner, Arup and also by engaging with the work of Dutch NGO, IRC WASH.

We have continued to focus our work specifically on the systems (government, societal, environmental) that enable good water management and the use of IWRM as a globally recognised methodology for assessing and improving water management at a local level. On the ground this means more complex projects that don't only look at why one household or villages has a water problem but projects that understand the '*water balance*' for the whole watershed and all of the users of water within it. With our work underpinned by this comprehensive knowledge, we can be confident that the individual households and villages we work with, will have a sustainable supply of water for many years to come.

#### **Capturing Knowledge by Creating Toolkits & Apps**

In 2019-20, with Arup and two of our partners in India, we created the [WASH Basins toolkit](#) and accompanying app, which together capture the knowledge we've gained from three years of working together on IWRM in India. The WASH Basins app has been enthusiastically received by colleagues and peers in the water sector and was even named as one of the 30 most inspiring digital innovations for 2020 by [the Spindle](#). The WASH Basins Project was shortlisted in several categories at the Better Society Awards [2018](#) and [2020](#). In 2020, we demonstrated the app to the Government of India, who have invited us to become a 'supportive partner' to the Government in relation to IWRM and the use of apps to improve water management.

In 2020, through our ongoing relationship with Arup, we developed a Technical Feasibility Assessment toolkit, based on our experience in Nepal, which could be applied to any water project as a way of assessing its likelihood of success, prior to action. We are currently using this toolkit as a basis for a new mobile app, which is being developed with the kind support of Formus Professional Software, and will be available for open download in 2021.

In 2021, we intend to pull these knowledge toolkits and apps together into a WASH Connect Platform, which will support our own team, our partners and peers to build skills and capacity to implement sustainable water management projects at a local level.



### **Engaging Governments and our Peers**

In November 2019, we held our most prominent advocacy meeting to date, in Raipur, Chhattisgarh. The meeting brought together key stakeholders in the water and sanitation sector in India, including state level departments (such as the Public Health and Education Departments and Rural Water Supply Schemes) as well as our peer NGOs such as WaterAid, Oxfam and UNICEF. WaterAid kindly co-funded a proportion of the meetings costs.

We highlighted our work on water management in Madhya Pradesh and Chhattisgarh over the last three years and both our India based team and the team from Samerth gave first hand experiences of how the use of new technologies, such as mobile phone data collection, can improve effectiveness of local teams.

Since the workshop, we have had expressions of interest and follow up meetings directly with some of the biggest implementers of water and sanitation work in India, however, COVID-19 has slowed our intended progress, which we will be looking to achieve in 2021. We are openly sharing all of the digital tools we have developed to move the whole sector forward, as well as our own work.

### **Leveraging Funds from Government**

Our strategy (2020-25) states our commitment to, where possible, using UK based funds to change the system within which people are not accessing water, sanitation and hygiene but not to use these funds to directly pay for infrastructure, which can be funded by local governments.

We have continued to use this 'action based advocacy' model to great success, particularly in Chhattisgarh, and have leveraged funds far greater than the initial finance used to establish projects. In 2019-20 the total leveraged across our work was over £340,000.

### **Research & Development**

In 2019-20, our NERC funded research project with University of West of England (UWE) continued to the point where prototypes of the remote bacterial sensors are ready to be sent to India for deployment and testing. However, in early 2020, when we were establishing research sites and a protocol for shipping the equipment, COVID-19 halted all overseas plans. To keep up momentum, the team has been using UK rivers to test the equipment and, with UWE, we're aiming to restart the India deployment in the middle of 2021.

In April 2019, we attended the IRC WASH Conference in the Hague with our colleagues from Arup and jointly held a well attended workshop on IWRM and the impacts of WASH Basins projects. The conference, entitled '*All systems go*', deepened our understanding of and engagement with the systems thinking approach to problem solving in the water and sanitation sector. In simple terms, making sure our work is understanding all of the factors that influence people and the environment when it comes to water, not simply looking at one village and one water source. We, and our peers in the sector, see systems thinking as one of the key activities that will truly lead to sustainable water systems - by understanding the whole ecosystem around a person and a tap, we can better understand how to make that system work for as long as it's needed.

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In 2020, we deepened our engagement with the academic institutions in the South West of England and became a member of the [GW4](#) Water Security Alliance with Bristol, Bath, Cardiff and Exeter Universities. We hosted a workshop on IWRM at the 2020 GW4 conference and are now part of a working group within the GW4 reviewing and planning where research should grow in relation to WASH and IWRM amongst the four universities.

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### **Achievements in Awareness**

Our awareness and communications work continues to have a significant, positive impact on fundraising as well as raising the profile of our work through a number of events, activities, campaigns and through various print, broadcast and online media throughout the year locally, nationally and internationally.

This year's highlights included securing a charity of the year partnership with local design agency Fiasco Design (FD) who offered their time to refresh the Frank Water brand. We worked closely with the team at FD to produce new logos for both Frank Water CIC & Charity, templates for reports and presentations and stunning new assets. We're thrilled with the end result and look forward to rolling it out widely over the next months and years.

We embarked on a project to design and build a new website. Frank Water Trustee, Chris Guy has led this project, using his time and expertise to secure pro bono support for every stage of the process - from UX to design, to content creation. Whilst the project is yet to be completed, we're ready to take the final step - finding a website development agency that will be able to bring together our hard work into a site that will represent the true breadth of Frank Water, raise our profile and inspire support.

### **Frank Water in the Media**

This year saw Frank Water, both the team and our projects, featured in a wide range of print and online media.

Frank Water Founder, Katie Alcott was featured in the Guardian as part of a UWE-sponsored series of articles to showcase some of their best-known alumni.

Frank Water was included in Innovate Bristol - one of a series of glossy, hardback coffee table books that showcase the best a city has to offer - its businesses, charities, initiatives and people.

Our Refill Schemes were used as a case study for the #OneLess Pioneer Network.

We collaborated with our friends at Klean Kanteen to run competitions in the Green Parent Magazine and secured free ad space in both Bristol Life and Crumbs Magazine to help promote our refillable water bottles. Our range of refillable water bottles was included in the Social Enterprise UK Christmas Gift Guide for 2019.

The launch of our WASH Connect app and toolkit was featured in Smart Water Magazine, Water Technology.net and on the India Water Portal. Our partners at Arup dedicated several pages to the project in their highly-esteemed Global Water Annual Review. As a follow-up to the launch, we co-hosted a webinar that was attended by approximately 100 guests from the water sector.

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We've seen further significant growth in our awareness online, specifically through Twitter, Facebook and Instagram, our own website and blog as well as regular newsletters and press/media attention.

Thanks to social media support from Jasmin Dorney, Emily Gates and Izzy Boulton, our social media has improved noticeably - in terms of aesthetics, regularity of posting and content.

#### **Advocacy**

Frank Water continued to be active in a number of WASH-related networks, including the South West International Development Network (SWIDN), increasing the awareness of our work in-country and beyond.

Frank Water staff attended and spoke at various events throughout the year including a Facebook Live interview with IRC Wash Watershed Dialogues.

Praveena presented at ARUP's Young Water Professionals session at the Stockholm International Water Institute's World Water Week and highlighted not only our work on IWRM but also the key role that young, women leaders are playing in the WASH sector.

#### **Frank Water & Friends**

This year, we worked with our corporate partners in new, imaginative ways, to help raise awareness of Frank Water among their customer base:

- The Pieminister team set up a stand and offered free food to teams that took part in our Stand Up for Safe Water paddleboarding event. They also created a fun short film of the day to help us promote the event in the future.
- To celebrate our 15th anniversary in March 2020, we introduced our patron, Anita Rani to our partners at Taschka. Together, they designed and created a hot pink trainer, sales from which would support Frank Water. Taschka pledged to donate £12 to Frank Water for every pair they sold - and raised an amazing £2076 (by selling 173 pairs!) which was doubled by the Big Give Christmas Challenge.
- For London Fashion Week in Sept 2020, we collaborated with our most fashionable friends including Taschka, To be Frank, Lucy & Yak and Naked Generation. Anita Rani, our patron, took part in a fashion shoot to accompany a social media competition that aimed to raise awareness of Frank and our partnerships.
- Klean Kanteen introduced us to their ambassadors, Cal Major and Amanda Keetley. To support Frank Water, Amanda went on to create a series of infographics that help individuals use less plastic in their day to day lives. Cal took part in our Stand Up for Safe Water paddleboarding event and showed us how it's done!
- In May 2019 Sustainable Learning invited Frank Water to be part of their bid to environmental comms agency, Hubbub, to host the Plastic Fishing Boat - a sea-faring vessel made entirely of recycled plastic - and they were successful! As part of the partnership, we were able to invite friends and supporters to go out on the boat, up and around Bristol docks and do their bit to clean up Bristol harbour.

Over the year, the Frank Water Ambassador Network continued to grow, with more supporters and activities. As a way of saying thank you, we hosted a fun, informal event at Bristol's Bambalan restaurant and awarded prizes to some of our most dedicated volunteers and fundraisers!

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Some of our own team members attended the Global Climate Strike on Bristol's College Green to represent Frank Water and highlight the impact that climate change is having on the global water system.

#### **Awards**

In April 2019, Katie was presented with an MBE by Prince Charles at Buckingham Palace in London, recognising her services to international development.

In November 2019, Katie was invited to the Women Leaders Global Forum to receive the 2019 POWER, TOGETHER Award on behalf of Frank Water.

In August of 2020, our WASH Connect app and toolkit was named one of the 30 most inspiring digital innovations (MIDI) by the Spindle, whilst our wider partnership with Arup was shortlisted in two categories at the Better Society Awards 2020.

#### **Behaviour Change in the UK**

Our Festival Refill initiative (run by social enterprise Frank Water CIC) supports behaviour change and protects our UK environment from further plastic pollution.

In the summer of 2019, Frank Water Ltd (now Frank Water CIC) attended 15 music festivals across the UK, serving refills, raising awareness of our work, and inspiring new support through engaging campaigns and competitions run on site. Overall, 182 volunteers served more than 84,576 litres of chilled, filtered water to thirsty festival-goers.

This work was supported by several new collaborations:

- Working with festival partners including Cornbury, Love Supreme, Green Man, and End of the Road, to produce limited edition, co-branded refill bottles.
- Partnering with Preoday (online ordering and prepayment facility) to sell bottles and merchandise in advance.
- Working with Tarren Production to build bespoke refill kiosks, using recycled and repurposed materials wherever we could. Rachel Brown created the eye-catching design and messaging for the kiosks which were hand-painted by the FW team over several sunny days.
- Klean Kanteen supported the Festival Refill Service for another year through providing great quality, ethically sourced stainless steel bottles for customers at a reduced price as well as funding the build cost of the new Frank Tanks.

Summer 2020 should have seen Frank Water attend at least 16 festivals. However, this was not to be. COVID-19 forced each and every one of our festival partners to cancel their events. We wish them all the best and hope to see them in 2021.

#### **Thank yous**

In-kind support for our awareness raising work was provided by various companies and individuals. In particular, thanks go to Jasmin Dorney, Izzy Boulton and Emily Gates for social media support, Lucy McAllister for help with Google Analytics and Adwords and Martin Kerslake and Rachel Brown for graphic design.

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### **Achievements in Fundraising**

As with many organisations, 2019/20 has been a challenging year for the Fundraising Team. After a strong start to the year, the impact of coronavirus hit hard and led to a restructure within the team. These challenges meant that the majority of our income has come from trusts and foundations, and corporate fundraising.

Highlights included a successful Annual Fundraising Dinner in May 2019 when over 100 people joined us for an evening of food, music and an auction, deeper engagement with our corporate partners and the continuation of our strategic partnership with Arup.

We organised our inaugural Stand Up for Safe Water event in July 2019, which saw 18 teams from local businesses pay to take part in a paddleboarding tournament in Bristol's harbour in pursuit of a trophy. This was planned to take place again in July 2020 but had to be cancelled due to COVID-19.

In September 2019, whilst Praveena and Sachin were visiting the UK to connect with the team and take part in our strategic planning for the next 5 year period, they took time to engage some of our individual donors and trusts and foundations, as well as presenting our new programmatic approach using IWRM at a Rainmaker Breakfast event with our corporate supporters.

Our patron, Anita Rani generously gave her time to record a Radio 4 Appeal on our behalf, which raised a staggering £26,000 and provided us with a number of new regular donors. Additionally, our Big Give appeal in 2019 raised over £21,000 and continues to be a good way for supporters motivated by the match giving to donate to Frank Water. Funding from the Big Give appeal specifically supported our work in Andhra Pradesh.

While we planned to hold our second Cycle for Safe Water challenge in October, we postponed this in May due to COVID-19 and the uncertainty over travel restrictions.

On 22nd March 2020, we launched our Water Equals campaign. As well as shining a light on inequality of access to safe, clean water, the campaign aimed to illustrate the positive impact that safe water has: on education, climate, livelihoods and more. Sadly, the campaign launched just as lockdown loomed. In the face of this change in public priorities, we adapted our messaging to raise awareness of the crucial link between safe water and handwashing.

In June 2020, in response to the coronavirus outbreak, we launched an appeal to raise funds for an emergency response in both India & Nepal. Thanks to Martin Kerslake who worked quickly to create attention-grabbing graphics and Kabuto Noodles who pledged £1,000 match-funding, this campaign raised more than £6,000.

We launched our first crowdfunding campaign, to raise funds for our UK education programme of workshops in schools and festivals. Hosted by Aviva, the campaign raised £1,500.

Extending our financial year to run for 18 months has led us to postpone various fundraising activities, including our 15<sup>th</sup> Anniversary Celebration dinner and auction. The loss of funding

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that we usually receive from corporate partners meant we were forced to take advantage of the Government's furlough scheme to reduce outgoings.

However, funding from Trusts and Foundations was positive as the year progressed, with grants received from new funders – a pleasant surprise when focus for many Trusts and Foundations had been predominantly domestic over the last six months due to COVID-19.

Frank Water would specifically like to thank The Peter Stebbings Memorial Charity who's grant assisted our work in Andhra Pradesh, The Waterloo Foundation who supported our COVID-19 response work in India and The Souter Charitable Trust.

Frank Water would like to take this opportunity to thank all of our corporate supporters who make up our Rainmaker Club and have supported us this year in a myriad of ways, both in kind and through their generous donations.

We would also like to take this opportunity to thank the many individuals who have supported us, especially our fantastic Patrons, Ambassadors, event fundraisers and every one of our Regular Giving donors who help to enable a more sustainable future for Frank Water.

Frank Water also received many donations from the general public for which we are extremely grateful. As with all small organisations, every penny counts and we really appreciate every donation we receive.

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## **Financial Review**

### **General review of position at end of year**

The year has been incredibly tough, and we are pleased to have come through to the end of the 18 months, with plans for a refreshed and renewed sense of purpose in 2020/21.

Total income for the period was £424,881 (2019: £479,212) and total expenditure was £513,528 (2019: £454,266), leaving a deficit for the period of £88,647 (2019: surplus of £24,946). We have worked hard on our reserves policy and planned for developing income streams in the coming year to improve our situation for the future.

### **Allocation of funds**

We think it is important to clearly outline our charitable spend: how we allocate the funds donated to us by our generous supporters. We never spend restricted grants on fundraising activities.

### **Reserves Policy**

The Trustees regularly consider the reserves held by the charity, and regard a level of £50,000 in reserves as satisfactory. This amount has been calculated carefully and enables the charity to meet any anticipated and necessary costs should it become insolvent. If at any point reserves fall below the target, the Trustees have agreed to act immediately to ensure

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continuity of work.

At 30 September 2020, Frank Water held £52,728 in free reserves, which is in line with the reserves policy.

The income of Frank Water is applied solely towards the fulfilment of the charitable objects.

#### **Grant-making Policy for overseas implementation work**

Frank Water has a robust partner selection process, which is reviewed regularly and used to identify and evaluate suitable partners and projects. After an initial, careful selection process, we work in partnership with the local NGO, collaborating to develop new project plans, and directly contributing to ongoing programme management and delivery.

This approach has enabled us to successfully identify in-country NGO partners, with whom we can plan long term, mutually beneficial relationships that offer significant development of programmatic approach.

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#### **The Future for Frank Water**

Our key focus over the next 12 months will be to continue our focus on improving access to WASH services for some of the most marginalised communities in India and Nepal.

In order to ensure this work is effective and sustainable, we will develop the WASH Basin Toolkit and App into a wider functioning "WASH Connect Platform" which will be used to inform all of our direct community work.

The WASH Connect Platform will be developed through collaborations and partnerships that bring the technical skills and funding required to extend and increase its functionality, informing new areas of water usage and management. We will focus on developing a network of trusted suppliers and institutions to enable this development and delivery. Through our research, learning, and advocacy work we aim for our approaches and tools to be scaled up by government and development partners in the countries we work and beyond.

We will review and develop our overseas partnerships with in-country NGOs who share our vision and have the capacity to deliver our direct WASH work, using the WASH Connect Platform, with impact in the field, within India and Nepal.

We will source funding and develop our UK Programme, to share our knowledge and engage our local community in the global water crisis.

We will develop a close and committed core supporter base through dedicated, thoughtful communications and engagement, who will provide core funding and raise awareness of our work. This will be developed and influenced through the commercial products and services that the CIC provides and will work to significantly increase in the year ahead.

We will work within our new team structure, ensuring effective leadership across teams with good governance and support from the Board. Responsibility for fundraising will be spread across all areas of the business. We will continue to raise income from well established, diversified funding sources, whilst adapting to include a greater number of larger, multi year grants that will provide the stability and continuity that our core programme requires to deliver the ambition and impact we aspire to.

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## **Structure, Governance & Management**

### **Legal status, date of incorporation and date of charity registration**

The organisation is a company limited by guarantee, incorporated on 3 October 2005 and its objectives and powers are set out in its Memorandum and Articles of Association. The organisation was registered at the Charity Commission on 18 October 2007.

### **Details of the governing document**

The Memorandum prohibits any distribution of funds to trustees other than for proper reimbursement of costs incurred on the company's business.

### **Method of recruiting and appointing new trustees**

The trustees have appointed a Chair, and membership is open to other individuals. Wide recruitment advertising is undertaken and trustees may propose additional individuals who can bring specific skills and networks to the charity and, if a majority of the current Board are in agreement, official appointment paperwork is undertaken. Inductions and training are provided for new trustees as required.

Peter Davies stepped down from the Board in May, followed by Alison Paine in November, after completing more than 3 years of service.

Anoo Jain has continued in the role of Chair and has significantly developed the Board along with the CEO, Katie. We welcomed Diana Finch into the role of Treasurer in May 2019, with experience in accounts management and over 20 years in the non-profit sector, she's held senior roles (CEO and Finance Director) in both environmental and social care charities. Diana currently leads Bristol Pound CIC, focusing on how money can be used innovatively to create a greener, fairer and stronger economy.

Oliver Jones joined us in January 2020, bringing a wealth of experience to the organisation. He's worked in the water, sanitation and hygiene (WASH) sector for nearly 20 years. During that time he has managed WASH projects for WaterAid in South Asia, based in Nepal, and for the United Nations in South Asia and East Africa. Oliver has also lived in Ethiopia, where he managed the World Bank's water portfolio, as well as supported World Bank projects in Bangladesh, Eswatini, Kenya, Tanzania and Nigeria. Oliver is now the Director of Bluechain Consulting, where he continues to support a range of international clients in the planning, management and evaluation of WASH projects.

Sarah Moore joined us in January 2020, to focus on guiding and governing our fundraising. Sarah has over twenty years of fundraising, marketing and communications experience gained



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in corporate and charity sectors. She has worked as a Campaigner for Friends of the Earth UK, established the events marketing programme for Triodos Bank and the successful major giving function for Tree Aid. She led a change programme and developed membership and corporate support as Director of Fundraising & Communications at Avon Wildlife Trust and is currently establishing a major giving programme for anti-modern slavery charity Unseen, Sarah also works with a range of charities and individuals offering consultancy services and career coaching.

#### **Organisational structure and decision making**

The trustees meet four times a year with the Chief Executive to discuss the strategic direction of the charity, ensure its core aims and objectives are being met in the most efficient way, and to take account of any risks to the charity and make sure all legal obligations are satisfied. In addition to the quarterly meetings, the trustees communicate regularly on a variety of topics relating to the objectives and operation of Frank Water.

The day to day business of the charity is handled by the Chief Executive, staff and volunteers.

#### **Related parties**

Frank Water Projects owns 100% of the share capital of the trading subsidiary, Frank Water CIC. The ultimate controlling party is the Board of Trustees as a body. Katie Alcott is a senior employee of Frank Water Projects and Frank Water CIC. Frank Water Projects also shares overheads with Frank Water CIC, which it pays for at market rates.

There are no other subsidiaries or charities controlled by the same trustees. All trustees have completed a register of interests form so that potential related parties can be identified.

#### **Risk management**

The Board identify and review the risks to which the charity is exposed, and ensure that appropriate controls are in place to provide reasonable assurance against fraud and error.

The Board and the Management Team have developed a robust approach to managing risk. Undertaking an annual assessment of the risks facing the organisation. This assessment process will update the risk register, which assigns management of these risks to specific individuals and recommends actions to be taken, where necessary, in order to manage their likelihood or impact. The Senior Leadership Team also highlights specific risks as they arise and report these to the Board at the quarterly board meetings.

We reported a serious incident to the Charity Commission at the end of March in anticipation of the effects of the pandemic. With the majority of the team on furlough and much of our event income dropping away within a matter of days, we expected it to significantly affect our ability to deliver services and raise funds over the coming months.

We took the decision to extend our financial year by six months from 31st March to 30th September. There were several factors leading to this decision, the key reason was due to the timing of the current financial year end and a large proportion of our income being received in our last quarter. This caused issues over certainty of financial forecasts and the ability to support overseas work which had often already commenced, putting too much risk on our partners, and ourselves as we often found ourselves using reserves ahead of funds coming in.

Attention is currently focused on the following risks, and the Board's plans and strategies for managing those risks, arising from:

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- Delivering sufficient funds considering the effects of the continuing pandemic: Focus is being placed on demonstrating track record, impact and leveraging effect of our funds through good, clear and regular communications to all funders. Regular reviews of fundraising are undertaken and actions implemented to reallocate resources where appropriate. Meanwhile, regular updates to the financial forecast are reviewed, to ensure that costs are kept in line with funds raised.
- Retention of key personnel in the UK and India: Development of accurate job role profiles, robust recruitment process, standardised notice period, performance management systems and pay structure benchmarking to attract and retain key staff. Investment in staff capacity, flexible working policies and non-remuneration based benefits and incentives. Recruitment, engagement, development and appropriate retention of the Board.
- Ability of Frank Water CIC to repay the social investment loan: Focus on developing CIC staff and board to ensure business plan can be followed and revenue generated. Ensure continued close communication and interaction between charity and CIC.

#### **Volunteer & staff team**

Frank Water is extremely fortunate to have developed a dedicated group of volunteers, without whom the charity could not function as efficiently as it does and would have far less reach and impact.

The time donated to us by our volunteers helped us in a number of ways:

- Research and development
- Campaign coordination
- Grant funding applications
- Overhauling of our accounting and forecasting systems
- Helping to ensure sporting events ran smoothly
- General awareness raising activities and promotion of Frank Water
- Consultancy in support of programme development
- Graphic design and social media support

The core UK team has continued to work with determination, skill and incredible passion, despite the various challenges, and deserve recognition for the varying and many successes over the year.

Frank Water also employs two highly skilled Indian Nationals, Praveena Sridhar and Sachin Tiwari, on a part time basis, who support in the coordination and development of our overseas work and deserve equal recognition for their dedication, insight and hard work. Their contribution continues to significantly increase the strength and impact of our overseas programmes.

During the first few months of the Coronavirus pandemic, with lockdown and varying restrictions we had to cancel a number of key fundraising events, including our 15th Anniversary fundraising dinner. Due to the loss of funds and the uncertainty over what was to come, we had to consider how we could cut costs. We initially took advantage of the Government's Furlough scheme and managed to continue our work on a skeletal staff team,

## FRANK WATER PROJECTS

### TRUSTEES' ANNUAL REPORT

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but we were forced to make some redundancies in order to ensure longer term viability. The process was gruelling and emotional considering our small, close knit team, but it did enable us to assess how we work together and make some necessary changes to ensure a more effective organisational structure that can deliver our ambitious strategy.

#### Statement of Trustees' Responsibilities

The trustees (who are also directors of Frank Water Projects for the purposes of company law) are responsible for preparing the Trustees' Report (incorporating the directors' report) and the financial statements in accordance with applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102: *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Accepted Accounting Practice).

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the income and expenditure, of the charitable company for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in business.

The trustees are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

On behalf of the Board of Trustees

Anoo Jain

Date 19th February 2021



## FRANK WATER PROJECTS

### REFERENCE & ADMINISTRATIVE INFORMATION

30 SEPTEMBER 2020

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Registered Name	FRANK Water Projects (often known as FRANK Water or FWP)	
Company number	05580994	
Charity number	1121273	
Registered office & operational address	1 – 3 Gloucester Road Bishopston Bristol BS7 8AA	
Trustees/Company Directors	Mr Anoo Jain, Chair Mrs Alison Paine Mr Peter Davies Miss Elena Oyon Mr Chris Guy Mr Jack Jones Ms Diana Finch Ms Sarah Moore Mr Oliver Jones	(resigned 15 May 2020) (resigned 4 November 2019)     (appointed 15 May 2019) (appointed 24 January 2020) (appointed 24 January 2020)
Principal staff	Mrs Katie Alcott	Chief Executive Officer
Bankers	Triodos Bank Deanery Road Bristol BS1 5AS	
Independent Examiner	Neil Kingston FCA Burton Sweet Chartered Accountants The Clock Tower 5 Farleigh Court Old Weston Road Flax Bourton Bristol BS48 1UR	

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**FRANK WATER PROJECTS**

**INDEPENDENT EXAMINER'S REPORT**

**30 SEPTEMBER 2020**

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**Independent examiner's report to the trustees of Frank Water Projects ('the Company')**

I report to the charity trustees on my examination of the accounts of the Company for the period ended 30 September 2020.

**Responsibilities and basis of report**

As the charity's trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirements of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5) (b) of the 2011 Act.

**Independent examiner's statement**

Since the Company's gross income exceeded £250,000 your examiner must be a member of a body listed in section 145 of the 2011 Act. I confirm that I am qualified to undertake the examination because I am a member of the Institute of Chartered Accountants in England and Wales, which is one of the listed bodies.

I have completed my examination. I confirm that no matters have come to my attention in connection with the examination giving me cause to believe:

1. accounting records were not kept in respect of the Company as required by section 386 of the 2006 Act; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view which is not a matter considered as part of an independent examination; or
4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

.....  
**Neil Kingston FCA**  
Burton Sweet Chartered Accountants  
The Clock Tower  
5 Farleigh Court  
Old Weston Road  
Flax Bourton  
Bristol BS48 1UR

Date: .....

## Frank Water Projects

### STATEMENT OF FINANCIAL ACTIVITIES (Including Income and Expenditure Account)

PERIOD ENDED 30 SEPTEMBER 2020

	Note	Unrestricted Funds £	Restricted Funds £	18 months to 30 September 2020 £	Year ended 31 March 2019 £
<b>Income from:</b>					
Donations and legacies	2	260,492	123,701	384,193	395,607
Other trading activities	3	39,896	752	40,648	83,540
Investments		40	-	40	65
<b>Total income</b>		<u>300,428</u>	<u>124,453</u>	<u>424,881</u>	<u>479,212</u>
<b>Expenditure on:</b>					
Raising funds	5	146,080	-	146,080	98,305
Charitable activities	4	199,518	167,930	367,448	355,961
<b>Total expenditure</b>		<u>345,598</u>	<u>167,930</u>	<u>513,528</u>	<u>454,266</u>
<b>Net income/(expenditure)</b>		(45,170)	(43,477)	(88,647)	24,946
<b>Transfers between funds</b>		(43,477)	43,477	-	-
<b>Net movement in funds</b>		<u>(88,647)</u>	<u>-</u>	<u>(88,647)</u>	<u>24,946</u>
Total funds at 1 April 2019		141,466	-	141,466	116,520
<b>Total funds at 30 September 2020</b>	17	<u>52,819</u>	<u>-</u>	<u>52,819</u>	<u>141,466</u>

The Charity has no recognised gains or losses other than the results for the period as set out above.

All of the activities of the charity are classed as continuing

Prior year fund comparatives are contained in note 12.

The notes on pages 30 to 40 form part of these financial statements

**Frank Water Projects**  
**BALANCE SHEET**  
**AS AT 30 SEPTEMBER 2020**

	Note	30 September 2020 £	31 March 2019 £
<b>Fixed assets</b>			
Tangible assets	13	91	431
Investments	14	10	10
<b>Current assets</b>			
Debtors	15	23,986	31,310
Cash at bank and in hand		58,343	117,913
		<u>82,329</u>	<u>149,223</u>
<b>Creditors : Amounts falling due within one year</b>	<b>16</b>	<b>(29,611)</b>	<b>(8,198)</b>
Net current assets		<u>52,718</u>	<u>141,025</u>
<b>Net assets</b>		<u><u>52,819</u></u>	<u><u>141,466</u></u>
<b>Funds</b>			
Restricted funds	18	-	-
Unrestricted funds	18	52,819	141,466
		<u>52,819</u>	<u>141,466</u>

For the period ending 30 September 2020 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

- i) The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476,
- ii) The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts

These accounts have been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006.

These financial statements were approved by the trustees on 19th February 2021 and are signed on their behalf by:

Anoo Jain  
Trustee

**Company registration number** 05580994  
**Charity number** 1121273

**The notes on pages 30 to 40 form part of these financial statements**

# Frank Water Projects

## NOTES TO THE FINANCIAL STATEMENTS

### PERIOD ENDED 30 SEPTEMBER 2020

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#### 1 Accounting policies

- a) The financial statements have been prepared under the historical cost convention and in accordance with the Companies Act 2006, the Charities Act 2011, Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and the Republic of Ireland (FRS 102) and the Charities SORP (FRS 102).

These financial statements are those of the parent company only and not that of the group, as the charitable parent company has taken advantage of the available exemptions not to prepare consolidated accounts.

The charity is a public benefit entity as defined under FRS 102.

Along with other similar charities and organisations, the COVID-19 pandemic has brought many uncertainties to the global economy. The impact of this on the charity is highlighted in further detail within the Trustees' Annual Report. Notwithstanding these uncertainties, the Trustees have chosen to prepare the financial statements on a going concern basis given the free reserves held by the charity and the careful planning of the Trustees.

- b) Income from donations/grants is included in income when these are receivable, except as follows:

i) When donors specify that donations given to the charity must be used in future accounting periods, the income is deferred until those periods.

ii) When donors impose conditions which have to be fulfilled before the charity becomes entitled to use such income, the income is deferred until the pre-condition have been met.

- c) Expenses are recognised in the period in which they are incurred and include attributable VAT which cannot be recovered.

- d) Expenditure that is directly attributable to specific activities has been included in those cost of those activities. Support costs have been allocated 100% towards the charitable activities of the charity and split between activities on the basis of management knowledge and estimates of usage.

- e) Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Fixtures, Fittings & Equipment: 4 years straight line.

- f) Rentals applicable to operating lease agreements where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight-line basis over the period of the lease.

- g) Unrestricted funds can be used in accordance with the charitable objects at the discretion of the trustees.

- h) Restricted funds can only be used for particular restricted purposes within the objects of the charity. Restrictions arise when specified by the donor or when funds are raised for particular restricted purposes.



# Frank Water Projects

## NOTES TO THE FINANCIAL STATEMENTS

### PERIOD ENDED 30 SEPTEMBER 2020

#### 2 Donations and legacies

18 months to 30 September 2020	Unrestricted Funds	Restricted Funds	Total Funds 2020
	£	£	£
Grants	43,740	92,725	136,465
General donations	216,752	30,976	247,728
	<u>260,492</u>	<u>123,701</u>	<u>384,193</u>
Prior year to 31 March 2019	Unrestricted Funds	Restricted Funds	Total Funds 2019
	£	£	£
Grants	4,000	200,463	204,463
General donations	153,839	37,305	191,144
	<u>157,839</u>	<u>237,768</u>	<u>395,607</u>

Of these amounts received, £29,740 (2019:£nil) were government grants.

#### 3 Income from: Other trading activities

18 months to 30 September 2020	Unrestricted Funds	Restricted Funds	Total Funds 2020
	£	£	£
Fundraising activities	33,403	-	33,403
Other activities	6,493	752	7,245
	<u>39,896</u>	<u>752</u>	<u>40,648</u>
Prior year to 31 March 2019	Unrestricted Funds	Restricted Funds	Total Funds 2019
	£	£	£
Fundraising activities	71,786	11,754	83,540
	<u>71,786</u>	<u>11,754</u>	<u>83,540</u>

#### 4 Expenditure on: Charitable activities

18 months to 30 September 2020	Activities undertaken directly	Partnership funded activities (note 7)	Support costs (note 6)	Total Funds 2020
	£	£	£	£
Programmes	141,630	132,206	47,892	321,728
Awareness	38,914	-	6,806	45,720
	<u>180,544</u>	<u>132,206</u>	<u>54,698</u>	<u>367,448</u>

Partnership funded activities are outlined in note 7.

# Frank Water Projects

## NOTES TO THE FINANCIAL STATEMENTS

PERIOD ENDED 30 SEPTEMBER 2020

### 4 Expenditure on: Charitable activities - continued

Prior year to 31 March 2019	Activities undertaken directly	Partnership funded activities (note 7)	Support costs (note 6)	Total Funds 2019
	£	£	£	£
Programmes	109,078	200,816	22,827	332,721
Awareness	20,744	-	2,496	23,240
	<u>129,822</u>	<u>200,816</u>	<u>25,323</u>	<u>355,961</u>

### 5 Raising funds

18 months to 30 September 2020

	Direct activities	Support costs	Total Funds 2020
	£	£	£
Staff costs	110,179	12,993	123,172
Telephone, stationery & printing	916	1,866	2,782
Equipment and maintenance	1,175	81	1,256
Rent, rates, heat & light	-	3,474	3,474
Premises costs	-	351	351
Travel & subsistence	1,217	194	1,411
Conferences & subscriptions	1,363	153	1,516
Fundraising events costs	7,540	-	7,540
Bank charges	1,941	34	1,975
Depreciation	-	97	97
Legal and professional fees	-	934	934
Accountancy	-	809	809
Governance costs (see note 8)	-	763	763
	<u>124,331</u>	<u>21,749</u>	<u>146,080</u>

Prior year to 31 March 2019	Direct activities	Support costs	Total Funds 2019
	£	£	£
Staff costs	65,875	1,664	67,539
Telephone, stationery & printing	3,084	2,186	5,270
Equipment and maintenance	243	419	662
Rent, rates, heat & light	-	1,538	1,538
Premises costs	-	200	200
Travel & subsistence	146	226	372
Conferences & subscriptions	-	94	94
Fundraising events costs	20,613	-	20,613
Bank charges	38	40	78
Depreciation	-	84	84
Accountancy	-	1,273	1,273
Governance costs (see note 8)	-	582	582
	<u>89,999</u>	<u>8,306</u>	<u>98,305</u>

Support costs have been allocated across charitable activities and fundraising activities based upon the proportion of direct costs.

# Frank Water Projects

## NOTES TO THE FINANCIAL STATEMENTS

PERIOD ENDED 30 SEPTEMBER 2020

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### 6 Total Support costs

18 months to 30 September 2020

	<b>Charitable activities</b>	<b>Raising funds</b>	<b>Total 2020</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Staff costs	32,685	12,993	45,678
Telephone, stationery & printing	4,688	1,866	6,554
Equipment & maintenance	203	81	284
Rent, rates, heat & light	8,738	3,474	12,212
Premises costs	884	351	1,235
Travel & subsistence	485	194	679
Conferences & subscriptions	385	153	538
Bank charges	86	34	120
Depreciation	243	97	340
Legal and professional fees	2,348	934	3,282
Accountancy	2,036	809	2,845
Governance costs (see note 8)	1,917	763	2,680
	<u>54,698</u>	<u>21,749</u>	<u>76,447</u>

Prior year to 31 March 2019

	<b>Charitable activities</b>	<b>Raising funds</b>	<b>Total 2019</b>
	<b>£</b>	<b>£</b>	<b>£</b>
Staff costs	5,056	1,664	6,720
Telephone, stationery & printing	6,644	2,186	8,830
Equipment & maintenance	1,272	419	1,691
Rent, rates, heat & light	4,672	1,538	6,210
Premises costs	607	200	807
Travel & subsistence	685	226	911
Conferences & subscriptions	287	94	381
Bank charges	122	40	162
Depreciation	256	84	340
Accountancy	3,955	1,273	5,228
Governance costs (see note 8)	1,767	582	2,349
	<u>25,323</u>	<u>8,306</u>	<u>33,629</u>

# Frank Water Projects

## NOTES TO THE FINANCIAL STATEMENTS

### PERIOD ENDED 30 SEPTEMBER 2020

#### 7 Grants Payable

	<b>18 months to 30 September 2020 £</b>	Year ended 31 March 2019 £
<b>Institutions</b>		
Bala Vikasa Social Services Society	15,710	89,256
People's Science Institute	25,000	58,062
Visakha Jilla Nava Samithi	22,316	12,500
Samerth Charitable Trust	41,954	25,684
Friends Service Council, Nepal	22,489	15,314
Lumanti	4,737	-
	<u>132,206</u>	<u>200,816</u>

These refer to payments made to carefully selected in-country NGO partners, to cover the costs of work carried out on FRANK Water's behalf.

#### 8 Governance costs

	<b>Unrestricted funds £</b>	<b>Restricted funds £</b>	<b>18 months to 30 September 2020 £</b>	Year ended 31 March 2019 £
Audit & Accountancy	2,418	-	2,418	2,268
Trustees' meetings	262	-	262	81
	<u>2,680</u>	<u>-</u>	<u>2,680</u>	<u>2,349</u>

All governance costs in the previous year were unrestricted.

#### 9 Net income/(expenditure) for the year

##### This is stated after charging:

	<b>18 months to 30 September 2020 £</b>	Year ended 31 March 2019 £
Depreciation	340	339
Independent Examiner's fees	<u>2,418</u>	<u>2,268</u>

No trustees were remunerated during this period or in the previous period, nor were any trustees reimbursed for any expenses during this or the previous period.

# Frank Water Projects

## NOTES TO THE FINANCIAL STATEMENTS

### PERIOD ENDED 30 SEPTEMBER 2020

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#### 10 Staff costs and numbers

The aggregate staff costs were:

	<b>18 months to 30 September 2020 £</b>	Year ended 31 March 2019 £
Wages and salaries	281,334	142,989
Employer's pension contributions	7,408	6,020
Social security costs	14,298	8,579
	<u>303,040</u>	<u>157,588</u>

No employee received emoluments of more than £60,000.

The trustees consider the key management personnel to be themselves, the Chief Executive Officer, Head of Operations and Fundraising and the Head of Programmes and Fundraising. Total remuneration and benefits paid to key management personnel during the year amounted to £134,394 (2019 - £94,895).

The average number of staff based on headcount during the year was 10 (2019 - 7.4)

#### 11 Taxation

The charity is exempt from corporation tax on its charitable activities

# Frank Water Projects

## NOTES TO THE FINANCIAL STATEMENTS

PERIOD ENDED 30 SEPTEMBER 2020

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### 12 Prior year fund comparatives for the Statement of Financial Activities

	Unrestricted Funds £	Restricted Funds £	Total Funds 2019 £
<b>Income from:</b>			
Donations and legacies	157,839	237,768	395,607
Other trading activities	71,786	11,754	83,540
Investments	65	-	65
<b>Total income</b>	<u>229,690</u>	<u>249,522</u>	<u>479,212</u>
<b>Expenditure on:</b>			
Raising funds	98,305	-	98,305
Charitable activities	82,838	273,123	355,961
<b>Total expenditure</b>	<u>181,143</u>	<u>273,123</u>	<u>454,266</u>
<b>Net income/(expenditure) and net movement in funds</b>	48,547	(23,601)	24,946
Total funds at 1 April 2018	92,919	23,601	116,520
<b>Total funds at 31 March 2019</b>	<u>141,466</u>	<u>-</u>	<u>141,466</u>

### 13 Tangible fixed assets

	Fixtures fittings & equipment £	Total £
<b>Cost</b>		
At 1 April 2019 and 30 September 2020	<u>5,759</u>	<u>5,759</u>
<b>Depreciation</b>		
At 1 April 2019	5,328	5,328
Charge for the year	340	340
At 30 September 2020	<u>5,668</u>	<u>5,668</u>
<b>Net book value</b>		
At 30 September 2020	<u>91</u>	<u>91</u>
At 31 March 2019	<u>431</u>	<u>431</u>

# Frank Water Projects

## NOTES TO THE FINANCIAL STATEMENTS

### PERIOD ENDED 30 SEPTEMBER 2020

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#### 14 Investments

	<b>30 September 2020 £</b>	31 March 2019 £
100% Holding in Subsidiary	<u>10</u>	<u>10</u>

Frank Water Limited (Company number 05388346) is the subsidiary of the charity. During the year the loss (2019 - profit) after tax amounted to -£9,542 (2019 - £6,803), with retained reserves totalling -£5,153 (2019 - £4,389).

#### 15 Debtors

	<b>30 September 2020 £</b>	31 March 2019 £
Trade debtors	20,042	-
Prepayments and accrued income	2,315	13,613
Amounts due from subsidiary undertaking	-	17,097
Other debtors	1,629	600
	<u>23,986</u>	<u>31,310</u>

#### 16 Creditors

	<b>30 September 2020 £</b>	31 March 2019 £
Trade creditors	2,290	4,871
Accruals and deferred income	25,400	2,776
Other creditors	910	551
Amounts due to subsidiary undertaking	1,011	-
	<u>29,611</u>	<u>8,198</u>

# Frank Water Projects

## NOTES TO THE FINANCIAL STATEMENTS

### PERIOD ENDED 30 SEPTEMBER 2020

#### 17 Movement in funds

18 months to 30 September 2020

	At 01-Apr 2019 £	Income £	Expenditure £	Transfers £	At 30-Sep 2020 £
<b>Restricted funds</b>					
India	-				-
ARUP	-	51,386	(57,878)	6,492	-
Other projects in India	-	61,567	(78,025)	16,458	-
Projects in Nepal	-	11,500	(32,027)	20,527	-
	<u>-</u>	<u>124,453</u>	<u>(167,930)</u>	<u>43,477</u>	<u>-</u>
<b>Unrestricted funds</b>					
General funds	141,466	300,428	(345,598)	(43,477)	52,819
	<u>141,466</u>	<u>300,428</u>	<u>(345,598)</u>	<u>(43,477)</u>	<u>52,819</u>
<b>Total funds</b>	<u>141,466</u>	<u>424,881</u>	<u>(513,528)</u>	<u>-</u>	<u>52,819</u>

Prior year to 31 March 2019

	At 01-Apr 2018 £	Income £	Expenditure £	Transfers £	At 31-Mar 2019 £
<b>Restricted funds</b>					
Projects in India					
H&M	22,577	80,436	(103,013)	-	-
Samerth	-	36,918	(36,918)	-	-
VJNNS	1,024	10,305	(11,329)	-	-
ARUP	-	65,424	(65,424)	-	-
Bala Vikasa	-	21,005	(21,005)	-	-
Projects in Nepal	-	33,034	(33,034)	-	-
Internships	-	2,400	(2,400)	-	-
	<u>23,601</u>	<u>249,522</u>	<u>(273,123)</u>	<u>-</u>	<u>-</u>
<b>Unrestricted funds</b>					
General funds	92,919	229,690	(181,143)	-	141,466
	<u>92,919</u>	<u>229,690</u>	<u>(181,143)</u>	<u>-</u>	<u>141,466</u>
<b>Total funds</b>	<u>116,520</u>	<u>479,212</u>	<u>(454,266)</u>	<u>-</u>	<u>141,466</u>



# Frank Water Projects

## NOTES TO THE FINANCIAL STATEMENTS

PERIOD ENDED 30 SEPTEMBER 2020

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### 17 Movement in funds (continued)

#### Description of funds

##### **ARUP**

The 'India WaSH Basins' project is a two year programme supporting the development of a Toolkit – an agreed Integrated Water Resources Management (IWRM) mandate - for the regions of Andhra Pradesh, Chhattisgarh and Madhya Pradesh. It will aim to help them understand the issues and develop their own answers to securing safe, clean drinking water and sanitation. This included a literature review to identify an extensive list of IWRM methodologies, guidance and practices relevant to the context of this project. Stakeholder mapping and initial engagement and review of current NGO practices; including information collection.

##### **Other projects in India**

This fund is made up of donations to support projects delivered by our delivery partners Samerth Charitable Trust, People's Science Institute, Bala Vikasa and Visakha Jilla Nava Nirmana Samithi in Chhattisgarh, Madhya Pradesh, Telangana and the Eastern Ghats in India.

##### **Projects in Nepal**

This fund is made up of donations to support projects delivered by our delivery partners the Friends Service Council and Lumanti in Nepal.

##### **H&M**

This fund was set up to fund fifteen clean water projects.

##### **Samerth**

This fund is made up of donations to a project supporting 8,904 people across 36 communities in the Kawardha district of Chhattisgarh.

##### **VJNNS**

This project is in relation to a Christmas campaign to support the development of a gravity fed water system, providing sustainable drinking water for one community in the Eastern Ghats.

##### **Bala Vikasa**

This fund consists of donations to a project providing clean sustainable water supplies to disadvantaged communities in the Indian state of Telangana.

##### **Internships**

The internships fund provides the funding for the salaries for two interns.

**Frank Water Projects**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**PERIOD ENDED 30 SEPTEMBER 2020**

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**18 Analysis of net assets between funds**

	<b>Tangible Fixed assets £</b>	<b>Other Net assets £</b>	<b>Total 2020 £</b>
<b>Unrestricted funds</b>			
General funds	91	52,728	52,819
	<u>91</u>	<u>52,728</u>	<u>52,819</u>

**Previous year**

	<b>Tangible Fixed assets £</b>	<b>Other Net assets £</b>	<b>Total 2019 £</b>
<b>Unrestricted funds</b>			
General funds	431	141,035	141,466
	<u>431</u>	<u>141,035</u>	<u>141,466</u>

**19 Company limited by guarantee**

The company is limited by guarantee and as such has no issued share capital. In the event of the company being wound up the liability of the members is limited to £1 each.

**20 Related party transactions**

Frank Water Limited is the trading subsidiary of Frank Water Projects. In the financial period ended 30 September 2020 Frank Water Limited paid £nil (2019: £nil) to Frank Water Projects and £1,011 (2019: £17,097 owed to the charity) was owed by the charity at the year end.

In addition to this, Frank Water Limited paid £25,766 (2019: £12,793) to Frank Water Projects in respect of rent and overh